Enterprise Analyst
Quid | San Francisco, CA or New York, NY

Quid was recently named one of the World Economic Forums 30 Technology Pioneers of 2016 and has built a software that identifies patterns in large, unstructured datasets. Quid’s team focuses on leveraging their analytics capabilities to generate insights and solve complex strategic problems for business leaders across multiple industries. With Quid, we're defining a new market and pioneering technology that helps strategic thinkers make decisions in a fraction of the time.

Quid is a San Francisco-based startup with New York and London offices and is backed by a world-class group of investors including Liberty Media, Founders Fund, Atomico, Peter Thiel and Amicus Partners. Quid’s Healthcare team is made up of ex-consultants from McKinsey, Deloitte, BCG, and ZS and focus primarily on solving strategic questions for fortune 500 companies.

Enterprise Analysts are the pillars of our client engagement teams and you should expect to be an immediate contributor on strategic projects conducted for our pharma clients. You will typically work on project teams consisting of one to three other team members. You will conduct research and analysis, develop insights and conclusions, and participate in client meetings where recommendations are presented and discussed. Projects typically last two weeks to 3 months each, with associates usually working on one or two projects at a time.

The Role:
Enterprise Analyst will have a wide range of responsibilities, including, but not limited to:

- Gathering critical data to support underlying analyses through our proprietary analytics tool
- Analyze complex datasets, produce presentation/reports for strategic engagement projects, and develop insights and recommendations for our clients
- Leverage problem solving skills and frameworks to develop unique and creative frameworks for solving new problems
- Synthesize and communicate results to clients
- Gain immediate responsibility for project deliverables
- Work with strategic teams at industry leading global corporations
- Work closely with sales teams and principals to identify and/or develop up-sell opportunities
- Advocate client needs/issues to the product and engineering team to build an exceptional product
Your Qualifications

- 0-2 years of career experience, with a mix of business acumen and strong quantitative skills
- Bachelor's Degree required (currently only considering candidates for hire at end of spring 2017 semester)
- Degree preferably in the economics, life sciences, engineering, or other technical degree
- Highly motivated individual, with interest in management consulting
- Excellent communication skills and the ability to explain complex concepts clearly and concisely
- Exceptional analytical thinking and problem solving skills
- Ability to rapidly learn new software tools and analytical techniques
- A passion for new ways of looking at the world, and applying technology to do so
- The power to take initiative, communicate across teams, and solve problems creatively

Please note before submitting your application: As a company, we take hiring very seriously. Interviewing with Quid may include video and phone interviews, written projects, and/or onsite interviews. Although we are unable to follow-up with each and every applicant, we do our best to run a thorough process with whom we identify a potential fit.

Quid is an equal opportunity employer and value diversity at our company. We do not discriminate on the basis of race, religion, color, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status.