“Yale Career Panels: A Candid View of the Real Estate Profession” – Tuesday, April 4, 2017

This event is the twenty-fourth in a series covering different professions of interest to Yale students and alumni. There is a separate series, “Yale Career Fireside Chats”, that covers general career related issues.

The concept of the Yale Career Panels has been to present, for various professions, a panel of people who can provide the audience with candid views and can dispel misperceptions. This event features three outstanding panelists who are involved in the development and the financing of real estate. All three are graduates of Yale College or Yale School of Business.

The panel discussion will be broadcast over the internet as a interactive streaming video. There will also be the opportunity to attend in New York where the panelists will be located. During the last twenty minutes the panelists hope to engage in a discussion with the audience.

**Time: April 4, 2017 from 4:30 pm to 5:30 pm EST**
(The panelists have agreed to stay for an additional 30 minutes from 5:30 pm to 6 pm to answer additional questions from the attendees at the 230 Park Avenue location)

**Locations and Webinar:**

**New York Location:** Young & Partners, 230 Park Avenue, New York

**Webinar:** Streaming video (instructions will be sent to registrants)

**Registration:** [https://yalecareerpanels-4-4-17.eventbrite.com](https://yalecareerpanels-4-4-17.eventbrite.com)
Please register for just one venue (New York or the Streaming Video)

**Topics:**

- Where is the profession heading (good and bad)?
- How do you get into the profession and what is the typical career path?
- What are the myths versus the realities?
- What are the characteristics of people who tend to do well and are happy in the profession?
- What types of people tend not to do well or end up unhappy and why?
- If you don’t stay in the profession until retirement, what are the exit routes to other professions?

**Panelists:**

**William T. Hyman**, Senior Managing Director, Agency Lending, Hunt Mortgage Group (BA, Yale University and MBA, Washington University)
Francis Lively, Chief Operating Officer, LCP (BA, Georgetown University; J.D., Fordham University School of Law; MBA, Yale School of Management)

John Swagerty, Senior Vice President, Development, Acadia Realty Trust (BA, Yale University and M.S. in Real Estate Development, New York University)

Moderator and Organizer:
Peter Young, President and Managing Director, Young & Partners (Yale B.A. in Economics, NYU MS in Accounting, and MBA from Harvard Business School)

Biographies:

William T. Hyman

William T. Hyman is Senior Managing Director, Agency Lending, of Hunt Mortgage Group, a wholly-owned subsidiary of Hunt Companies. He leads its national conventional multifamily business. Mr. Hyman is responsible for overseeing Hunt Mortgage Group’s financing activities for conventional multifamily properties, which include Fannie Mae, Freddie Mac, and FHA financing. In addition, Hunt Mortgage Group offers proprietary bridge loans to commercial real estate developers and investors. Under his leadership, the business has significantly grown its annual lending activity. He has been instrumental in expanding the business reach, and, over the past four years, has opened new production offices in Chicago, Boston, Miami, Seattle, Cleveland, and Ft. Lauderdale.

Mr. Hyman has been with the firm since 1988, following the merger of PW Funding, where he was co-president, and CharterMac (a predecessor firm). At PW Funding, Mr. Hyman was an executive vice president and managed loan production operations for its mortgage banking platform. Prior to that, he served as chief underwriter and head of the credit department for the firm’s Fannie Mae DUS lending activity. Prior to his tenure with PW Funding, he served as a vice president with L.F. Rothschild and Co., marketing and executing private placements and initial public offerings.

Mr. Hyman earned a Master of Business Administration from Washington University in St. Louis, and a Bachelor of Arts from Yale University

Francis Lively

Mr. Lively is the Chief Operating Officer of LCP responsible for execution of investment strategies and overseeing business operations, business development, and investor relations, legal and compliance, and finance. Prior to LCP, Mr. Lively served as Vice President and Counsel to Landesbank Baden-Wuerttemberg (LBBW) from 2011-2013. In his role, Mr. Lively led the restructuring and partial disposition of an approximately $4 billion commercial real estate loan portfolio and structured approximately $1 billion in commercial real estate loan originations. Before LBBW, Mr. Lively practiced law at Shearman & Sterling LLP advising on approximately $7.5 billion in commercial real
estate transactions. Mr. Lively has a J.D. from Fordham University School of Law, an MBA from Yale School of Management and a BA from Georgetown University.

John Swagerty

John Swagerty joined Acadia Realty Trust in 2011 and oversees all value-add activities across Acadia’s core and fund operating platforms, which spans from street-retail properties in urban cores to suburban shopping centers, from coast to coast. John is responsible for all aspects of the value-add process, including entitlements and permitting, concept design, leasing and construction coordination, and financial projections and reporting. Among a variety of re-developments and re-positioned assets, John has led the investment management of the City Point project, a 1.8mm square-foot, mixed-use asset in downtown Brooklyn featuring nearly 600,000 square feet of retail floor area and 3 residential towers. Prior to Acadia, Mr. Swagerty served as Vice President of Retail Development for Forest City Enterprises, overseeing the development process of large-scale, complex urban projects. Mr. Swagerty received a BA from Yale University and a M.S. in Real Estate Development from New York University.

Peter Young (Moderator)

Peter Young is President and a Managing Director of Young & Partners, a leading boutique investment banking firm focused on the life science and chemical industries. He manages the firm and is actively involved in client transactions and financings. Under his leadership, Young & Partners has established and maintained its position as a highly regarded firm.

Prior to founding Young & Partners, Peter was head of various related industry groups at Salomon Brothers, Schroders, and Lehman Brothers for ten years. Early in his career, while with Bain & Co., Peter provided strategic advice to major chemical and life science companies. He was also a senior member of J.H. Whitney & Co. the venture capital firm.

Peter received an M.B.A. from the Harvard Business School (Baker Scholar with Highest Distinction), an M.S. in Accounting from the New York University and a B.A. in Economics from Yale University. He is a Certified Public Accountant and a member of the American Institute of Certified Public Accountants and the New York State Society of Certified Public Accountants.

Previous Yale Career Panels and Yale Career Fireside Chats

Previous panels have covered consulting (3 times), medical (3 times), legal (3 times), investment banking (2 times), R&D, investing, finance and investing, film and drama, government service, education, non-profits, architecture, internet and data services, biomedical, entrepreneurship, and a comparison of investing, consulting and investment banking. This academic year we had a Fireside Chat on “Managing Major Career Changes”,


For recordings of our previous Career Panels and Fireside Chats, and to get the latest schedule of our upcoming events, please go to www.yalecareerpanels.com.

Upcoming Yale Career Fireside Chats

There will be a fireside chat on “Serving on Boards” on April 11, 2017.

The Series Sponsors

This series is jointly supported by various organizations at Yale University and Yale Alumni organizations, including Yale Office for Career Strategies, the Association of Yale Alumni (AYA), the Yale School of Management, Students and Alumni of Yale (STAY), the Junior Class Council (JCC), the Yale Alumni Association of New York (YAANY), the Asian American Cultural Center, and the Association of Asian American Yale Alumni (AAAYA).